



EKUANTUM · AI EMPLOYEE MODULE

AI AGENT FOR LINKEDIN

Your B2B lead-generation machine. It finds your ideal customer, connects, converses and brings you their email and phone. On autopilot.

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B2B LEAD GENERATION

TURN LINKEDIN INTO A **LEAD** MACHINE

With **name, email and phone**. The AI prospects your ideal customer, converses and captures their data while you focus on closing.

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THE REALITY

LINKEDIN IS FULL OF **DECISION-MAKERS.** PROSPECTING THEM BY HAND **DOESN'T SCALE.**

Do you search and message every
prospect one by one?

Do you connect, follow and chase by
hand until you burn out?

Do you get contacts but without their
email or phone?

ONE BRAIN · EVERY CHANNEL

THE SAME AI EMPLOYEE, NOW ON **LINKEDIN** TOO

Not a standalone tool. It's your own AI Employee prospecting on LinkedIn: the same personality, the same customer memory and the same knowledge already handling your WhatsApp, calls and Instagram.

WHATSAPP

VOICE CALLS

INSTAGRAM

LINKEDIN

WEB

CENTRALIZED KNOWLEDGE

A **single knowledge base** for all your agents. Update a price, a service or an answer **just once** and every channel is up to date instantly. **Zero contradictions** across LinkedIn, WhatsApp, voice and Instagram.

WHAT IT DOES FOR YOU

A PROSPECTOR THAT NEVER SLEEPS

01 FINDS YOUR IDEAL CUSTOMER

Scans LinkedIn by title, industry and profile, and builds the list of prospects that fit you.

03 CONNECTS IN YOUR NAME

Sends personalized invites and messages one by one, in your tone, not cold templates.

05 GETS THEIR DATA

Captures and enriches the lead's name, company, email and mobile. Nothing left half-done.

02 SCORES THE FIT

The AI rates each profile and drops whoever doesn't fit. You only work leads with real potential.

04 CONVERSES & QUALIFIES

Replies, answers questions and spots the genuinely interested, like a human rep.

06 BOOKS THE MEETING

Offers real slots from your calendar and reserves the call, with the lead already qualified.

WHAT YOU ACTUALLY TAKE HOME

FROM A PROFILE TO A LEAD WITH EMAIL AND PHONE

Every qualified prospect enters your CRM with complete contact details, ready to call or write.



NAME, TITLE & COMPANY

Who they are and what they do, so you arrive with context, not blind.



BUSINESS EMAIL

The lead's email captured and enriched automatically. **AI enrichment**



MOBILE PHONE

The contact's direct number whenever it can be found. **AI enrichment**



PROFILE & CONVERSATION

Their LinkedIn and the whole thread, pushed to your CRM. Zero copy-paste.

HOW IT WORKS

YOUR LINKEDIN PIPELINE, ON AUTOPILOT

- 1 You define your ideal customer (title, industry, area).
 - 2 The AI finds profiles that fit.
 - 3 Scores the fit and prioritizes the best.
 - 4 Connects with a personalized message.
 - 5 Converses, qualifies and captures email and phone.
 - 6 Books the meeting on your calendar.
 - 7 Pushes the full lead to your CRM.
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- ✓ With your approval wherever you want.

THE DIFFERENCE

NOT MASS SPAM. IT'S PROSPECTING WITH JUDGMENT.

› REAL FIT, NO SPRAY

It only contacts high-scoring profiles. Less noise, more conversations that count.

› 1-TO-1 MESSAGES

Personalized from each lead's profile, in your tone. No robotic templates.

› YOU APPROVE

Manual, automatic or mixed: you decide what goes out before it's sent.

› SAFE PACE

Limits and warm-up to protect your LinkedIn account.

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WHAT YOU GET

EVERY LEAD ARRIVES WITH THEIR **EMAIL** AND **PHONE**

- ✓ A living list of **qualified B2B leads**, not cold contacts
- ✓ Meetings on your calendar with people who **already know you**
- ✓ **24/7 prospecting** without lifting a finger
- ✓ Your CRM **up to date on its own**, every detail in place

WHAT'S INCLUDED

TURNKEY, WIRED TO YOUR **AI** **EMPLOYEE**

- ✓ Definition of your **ideal customer** and outreach campaign
 - ✓ **Personalized** invites and messages
 - ✓ **Data enrichment** (email + phone)
 - ✓ **Configurable approval** mode (manual / auto)
 - ✓ Prospect search and **fit scoring**
 - ✓ AI conversation, qualification and booking
 - ✓ Sync with your **CRM** and follow-ups
 - ✓ Account setup and warm-up
- ✗ Doesn't include ad management or content creation for your profile. Available as a separate module.

AI EMPLOYEE ADD-ON MODULE

€1,500

SETUP · ONE-TIME + €150/MO MANAGEMENT

Bundle price with your **AI Employee + CRM** (setup regular €2,000)

Add-on module of Ekuantum's AI Employee: it extends your agent to LinkedIn. **Not sold separately.**

The monthly fee covers continuous prospecting, data enrichment and management. Prices excl. VAT (Emporio Kuantum OÜ, Estonia · intra-EU reverse charge with valid VAT).

Requires an active LinkedIn account (Sales Navigator recommended for volume). Prospecting managed from our agency platform.

THE NEXT STEP

READY TO FILL YOUR CALENDAR WITH **B2B** **LEADS?**

Book a free consultation and discover how Ekuantum can
prospect for you while you close.



Sam Laniakea

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