

EK

CASE STUDY
PLANT NURSERY

The export nursery that serves clients in several countries and frees its team from paperwork

EKUANTUM · EMPRESA IA

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THE CLIENT · THE PROBLEM

A plant nursery that sells to professionals and exports

2	several	several	1
markets: domestic and export	client languages	systems that do not talk to each other	people team for the whole workforce

01

Serving clients in several countries

Professionals ask in their own language, by WhatsApp or email, about varieties, lead times and terms. The sales team cannot cover it all.

02

People answers the same thing every day

Holidays, personal days, protective equipment and clocking: the same staff questions, over and over.

03

Data lives in systems that do not talk

Clocking, traceability and payroll in different tools, some without an API: every month it is moved by hand.

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THE SOLUTION

Their digital workforce, seat by seat

A single brain (the catalogue, the staff policies and the nursery's processes) feeds all its agents. Each module is a job position, not a tool.

THE BASE: WHAT WE ALWAYS SET UP

AI Employee SALES

Answers professional clients from several countries by WhatsApp, voice and email, in their language, and resolves catalogue questions.

EK1 Suite TECHNOLOGY

The company panel: CRM, time tracking, document vault and signing from the phone.

KOR Premium MANAGEMENT

An assistant you ask about your company, by chat or voice, that works with its data.

Email Agent Pro CUSTOMER CARE

Reads the clients' and suppliers' email and leaves the reply ready to review.

Official WhatsApp CHANNEL

A Meta-verified number to serve clients in other countries without blocks.

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THE SOLUTION · 2

FROM THE AI COMPANY CATALOG

API connector TECHNOLOGY
If the system has an API, it is connected so data travels on its own. If not, a read-only data gateway is studied as custom work.

Set-up and strategy IMPLEMENTATION
The catalogue and the staff policies are loaded and tested with real enquiries.

THE SECTOR POSITIONS

Internal people AI Employee TEAM
Answers staff on holidays, personal days and protective equipment, with the company's policy.

Time tracking TEAM
Clocking from the phone, also for those working in the field.

Questionnaires IA OPERATIONS
Safety and onboarding forms, filled in from the phone.

Document vault OPERATIONS
Contracts, certificates and sheets in one place, with permissions per person.

API connectors TECHNOLOGY
Clocking, traceability and payroll talking to each other when the system allows it.



AVAILABLE

⭐ Multilingual sales AI Employee

The one that answers every professional client in their language and at their hour, whatever the time difference:

- ✓ Answers by WhatsApp, voice and email in the client's language
- ✓ Resolves questions on varieties, lead times and terms with the information you give it
- ✓ Qualifies the demand and books the call with the salesperson
- ✓ Leaves the conversation in the CRM with its next step

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AN ORDINARY DAY

Life with a digital workforce

07:40 A client from another country asks about the lead time of a variety. They get an answer in their language and a call booked with the salesperson.

09:15 A worker asks how many holiday days they have left. They get the answer according to the company's policy.

11:00 Field clock-ins come in from phones, with no paper.

15:30 People asks KOR Premium how many people have clocked in today at each site.

22:50 A client writes from another time zone. They get an instant reply and a call for tomorrow.

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WHAT WE DESIGN

What we want to happen

24/7
client service in several languages

1
people assistant for the repeated questions

1
time tracking also for the field

0
client enquiries left unanswered because of the time difference

These are not measured results: it is the way of working we design. Every business is different and none of this is a promise or a guarantee.

STARTS AT

2,997€

+ 100€/mo · or €295/mo + €100/mo maintenance, no set-up fee

A deployment like this starts with the **AI Employee and an EK1 panel** (Kira from €2,997 + €100/mo, or €295/mo + €100/mo maintenance, no set-up fee; the panel from €29/mo), the base everything else sits on. The modules you need are quoted by volume on the discovery call. Prices exclude VAT.

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Shall we talk about your nursery?

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