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CASE STUDY
IMMIGRATION

The immigration law firm that answers every candidate without losing a single enquiry

EKUANTUM · EMPRESA IA

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THE CLIENT · THE PROBLEM

An immigration law firm with a recruitment line

5	2	3	4
people at the firm	profiles: companies and workers	entry channels	service languages

01

Enquiries pile up

Messages by WhatsApp, Instagram and email at any hour, many in another language. Whoever gets no quick answer asks another firm.

02

Companies and candidates, mixed up

Each needs different questions. Without a first screening, the team spends hours on people who do not fit.

03

Papers live in five places

The engagement letter, the payment and the candidate's documents are spread across email, folders and messages.

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THE SOLUTION

Their digital workforce, seat by seat

A single brain (the firm's services, the questions for each procedure and its way of working) feeds all its agents. Each module is a job position, not a tool.

THE BASE: WHAT WE ALWAYS SET UP

AI Employee INTAKE

Answers WhatsApp and phone at any hour and in several languages. Asks the questions the firm sets, scores and books the appointment in the diary.

EK1 Suite TECHNOLOGY

The firm's panel: CRM, quotes and invoices with a payment link, document vault and signing from the phone.

Social Pack IA MARKETING

Prospecting on LinkedIn and Instagram and content published without an agency. Every LinkedIn message is checked by a person before it goes out.

Official WhatsApp CHANNEL

A WhatsApp number verified by Meta to answer without surprises.

Lead Magnet IA MARKETING

A downloadable guide per topic that captures contacts with real interest.

KOR Premium MANAGEMENT

An assistant you talk to by chat or voice that works with the firm's data.

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THE SOLUTION · 2

FROM THE AI COMPANY CATALOG

Set-up and strategy IMPLEMENTATION
The firm's knowledge (services, requirements and questions for each procedure) is loaded and the automations are tested with a real enquiry.

API connector TECHNOLOGY
If the firm already works with a management system, it is connected through its API so the data travels on its own.

THE SECTOR POSITIONS

Questionnaires IA OPERATIONS
The pre-appointment questionnaire for the procedure, which the candidate or company fills in from their phone.

Proposals IA SALES
From the spoken engagement to the fee proposal in the firm's brand, ready to review and send.

Online signing OPERATIONS
The engagement letter accepted and signed online, with proof of acceptance, and filed in the client's vault.

Quotes and invoices ADMINISTRATION
With a link to accept and pay, from the same client record.

Time tracking TEAM
The team clocks in with two taps from their phone.



AVAILABLE

⭐ Intake AI Employee

The first conversation with every candidate or company, at any hour and in their language. The AI Employee gives no legal advice and promises no outcome: it asks the firm's questions and prepares the ground for whoever decides:

- ✓ Tells whether a company or a worker is writing and asks the matching questions
- ✓ Scores with the criteria the firm sets and sets aside what does not fit
- ✓ Books the appointment with the lawyer and leaves the conversation summarized on the record
- ✓ Answers by WhatsApp, voice and social media, in

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AN ORDINARY DAY

Life with a digital workforce

09:10 A company writes on LinkedIn to bring in a worker. The AI Employee asks the firm's questions and books a call in the diary.

11:30 A worker writes from another country, in their own language. They get an answer at once, are scored with the firm's criteria and receive the pre-appointment questionnaire.

14:00 The lawyer opens the record and sees the summarized conversation, the completed questionnaire and the documents in the vault.

16:20 The client signs the engagement letter from their phone and pays from the invoice link.

22:15 A message arrives out of hours. It is answered and noted for the morning.

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WHAT WE DESIGN

What we want to happen

24/7
first reply in several languages

2
profiles served with their own questions

1
record with conversation, questionnaire and documents

0
messages left unanswered for arriving out of hours

These are not measured results: it is the way of working we design. Every business is different and none of this is a promise or a guarantee.

STARTS AT

2,997€

+ 100€/mo · or €295/mo + €100/mo maintenance, no set-up fee

A deployment like this starts with the **AI Employee and an EK1 panel** (Kira from €2,997 + €100/mo, or €295/mo + €100/mo maintenance, no set-up fee; the panel from €29/mo), the base everything else sits on. The modules you need are quoted by volume on the discovery call. Prices exclude VAT.

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Shall we talk about your firm?

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