

EK

CASE STUDY
WHOLESALE

The distributor that takes every shop's order at any hour

EKUANTUM · EMPRESA IA

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THE CLIENT · THE PROBLEM

A wholesaler with its own delivery fleet

1	2	1	1
very wide catalogue	order channels: phone and WhatsApp	own delivery fleet	management system, which stays

01

The simple order takes a whole call

A shop orders the usual and someone has to pick it up, type it in and confirm it. With many orders a day, the phone cannot cope.

02

The report is requested by hand

Owners want to know how each salesperson and each route is doing, and getting the figure means asking someone else or opening a spreadsheet.

03

Purchases are calculated in spreadsheets

Ordering a lot or a little from a supplier depends on a sheet and on the buyer's memory. A quantity error is expensive.

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THE SOLUTION

Their digital workforce, seat by seat

A single brain (the catalogue, the tariffs, the routes and the purchasing rules of the distributor) feeds all its agents. Each module is a job position, not a tool.

THE BASE: WHAT WE ALWAYS SET UP

AI Employee SALES

Answers the shops' calls and WhatsApp, also in other languages, answers about the catalogue and leaves the order ready.

EK1 Suite TECHNOLOGY

The company panel: CRM, quotes and invoices, indicators per salesperson and route, and team time tracking.

KOR Premium MANAGEMENT

An assistant the owners ask for the report by Telegram or voice and that works with the company's data.

Email Agent Pro CUSTOMER CARE

Reads the orders and suppliers inbox and leaves the reply ready to review.

Official WhatsApp CHANNEL

A Meta-verified number to take orders without blocks.

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THE SOLUTION · 2

FROM THE AI COMPANY CATALOG

API connector TECHNOLOGY

Connects to the management system, which stays, so the order and the customer reach their place with the approval of whoever administers.

Custom purchasing agent PURCHASING

An agent that proposes supplier purchases from rules and history; a person approves before sending. Quoted separately.

THE SECTOR POSITIONS

Connector to the management system TECHNOLOGY

The order and the customer travel by API to the system the company already uses, with the approval of whoever administers.

Indicators per salesperson and route MANAGEMENT

How many visits, how many orders and which customers were left uncalled, on the panel.

Custom purchasing agent PURCHASING

Proposes purchases from rules and history and a person approves before sending.

Time tracking TEAM

The team clocks in with two taps from their phone, including those out on routes.

Email Agent Pro ADMINISTRATION

The suppliers' email read and sorted, with the reply ready.



AVAILABLE

⭐ Orders AI Employee

The one that answers every shop's call or WhatsApp, at any hour and in their language, and keeps nobody waiting:

- ✓ Answers the shop's call or message and takes the usual order
- ✓ Answers about products and terms with the catalogue you give it
- ✓ Talks to those who do not speak Spanish well in their own language
- ✓ Leaves the order ready to review and pass to the management system

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AN ORDINARY DAY

Life with a digital workforce

08:15 A shop calls to order the usual. The AI Employee takes the order, confirms the quantities and leaves it ready.

10:40 Another shop writes on WhatsApp in another language. They get a reply in theirs and the order is noted.

13:00 The manager asks KOR Premium, by Telegram, for the week's sales report by route.

16:30 A salesperson has left customers uncalled. The panel shows them to the person in charge.

18:00 The supplier purchase quantities arrive as proposals and the buyer reviews and approves them.

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WHAT WE DESIGN

What we want to happen

24/7
orders taken by phone or WhatsApp

several
languages for serving the shops

1
report per salesperson and route, one message away

1
person who approves each purchase

These are not measured results: it is the way of working we design. Every business is different and none of this is a promise or a guarantee.

STARTS AT

2,997€

+ 100€/mo · or €295/mo + €100/mo maintenance, no set-up fee

A deployment like this starts with the **AI Employee and an EK1 panel** (Kira from €2,997 + €100/mo, or €295/mo + €100/mo maintenance, no set-up fee; the panel from €29/mo), the base everything else sits on. The modules you need are quoted by volume on the discovery call. Prices exclude VAT.

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Shall we talk about your distribution business?

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