

CASE STUDY
LAW FIRMS

The law firm that collects every case before the first meeting

EKUANTUM · EMPRESA IA

EK

THE CLIENT · THE PROBLEM

A multi-practice firm with several partners

4	3	1	1
practice areas	entry channels	shared diary	file per matter

01

The new enquiry goes cold

Someone looking for a lawyer in a hurry writes to several firms. The first to answer gets them, not always the best.

02

The case starts without facts

The first meeting is spent asking the basics: what happened, which documents exist, which deadlines are running.

03

The client asks how it is going

And to answer you have to dig through email, folders and notes. Meanwhile the matter does not move.

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THE SOLUTION

Their digital workforce, seat by seat

A single brain (the practice areas, the fees and the firm's way of working) feeds all its agents. Each module is a job position, not a tool.

THE BASE: WHAT WE ALWAYS SET UP

AI Employee RECEPTION

Answers WhatsApp and phone at any hour, collects what happened and which area it belongs to, and books the appointment. It gives no legal advice.

EK1 Suite TECHNOLOGY

The firm's panel: CRM, engagement letters and quotes, invoices, document vault, time tracking and signing from the phone.

Email Agent Pro CUSTOMER CARE

Reads the firm's inbox and drafts the reply. The urgent is flagged and the rest is ready for review.

Publisher IA MARKETING

Explanatory legal content published on LinkedIn and Instagram without an agency, reviewed before it goes out.

Official WhatsApp CHANNEL

A Meta-verified number to answer clients without blocks.

KOR Premium MANAGEMENT

An assistant you ask about your own firm that works with its data.

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THE SOLUTION · 2

FROM THE AI COMPANY CATALOG

Dossiers IA MARKETING
The dossier of the firm's areas and services, in its brand.

Set-up and strategy IMPLEMENTATION
The firm's knowledge is loaded and the automations are tested with a real enquiry.

THE SECTOR POSITIONS

Questionnaires IA OPERATIONS
The pre-meeting questionnaire for each area, which the client fills in from their phone with their documents.

Proposals IA SALES
From the meeting to the fee proposal in the firm's brand, ready to review and send.

Online signing OPERATIONS
The engagement letter accepted and signed online, with proof of acceptance, and filed in the matter.

Document vault OPERATIONS
The documents of each matter in one place, with permissions per person.

Time tracking TEAM
The team's hours, noted with two taps.



AVAILABLE

⭐ Reception AI Employee

The first conversation with someone who needs a lawyer, at any hour. It gives no legal advice and does not assess the case: it collects the facts and leaves everything ready for whoever decides:

- ✓ Asks what happened and which area it belongs to, with the questions the firm sets
- ✓ Asks for the documents needed before the appointment
- ✓ Books the consultation with the lawyer who handles that area
- ✓ Leaves the conversation summarized on the client's record

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AN ORDINARY DAY

Life with a digital workforce

08:50 Someone writes on WhatsApp with an employment problem. The AI Employee collects what happened and asks for the documents.

10:30 The employment partner sees the summarized enquiry, with the questionnaire and documents, and accepts the appointment.

12:00 After the meeting, the fee proposal comes out of the notes in the firm's brand. The partner reviews and sends it.

13:15 The client signs the engagement letter from their phone and it is filed in their matter.

18:40 Email Agent Pro leaves the routine emails answered and flags an urgent one.

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WHAT WE DESIGN

What we want to happen

24/7
first reply to new enquiries

1
pre-meeting questionnaire per area

1
file with documents and hours

0
basic details asked in the first meeting

These are not measured results: it is the way of working we design. Every business is different and none of this is a promise or a guarantee.

STARTS AT

2,997€

+ 100€/mo · or €295/mo + €100/mo maintenance, no set-up fee

A deployment like this starts with the **AI Employee and an EK1 panel** (Kira from €2,997 + €100/mo, or €295/mo + €100/mo maintenance, no set-up fee; the panel from €29/mo), the base everything else sits on. The modules you need are quoted by volume on the discovery call. Prices exclude VAT.

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Shall we talk about your firm?

A deployment like this starts with the **AI Employee and an EK1 panel** (Kira from €2,997 + €100/mo, or €295/mo + €100/mo maintenance, no set-up fee; the panel from €29/mo), the base everything else sits on. The modules you need are quoted by volume on the discovery call. Prices exclude VAT.

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